

## SAMPLE ENGAGEMENTS

Mr. Popovich receiving a special recognition award, from President George H.W. Bush for outstanding group facilitator liaison officer to 10 foreign governments related to climate change.



Mr. Popovich is an award-winning speaker and group facilitator for all types and sizes of companies, professional firms, non-profits and academic institutions.



Mr. Popovich with the chairman of the China National Offshore Oil Co. (left). In Shanghai where he was the keynote speaker on new product development in science and engineering.



Mr. Popovich with the US Ambassador to Ireland, Ms. Jean Kennedy-Smith where he was a guest speaker on state-of-the-art waste to energy technology and its role for protecting Ireland's environment.

## SAMPLING OF TESTIMONIALS...

Mr. Popovich is an award-winning group facilitator, speaker and best-selling author

"ROBERT POPOVICH has an incredible onstage performance...which feeds from a vast reservoir of accumulated knowledge in the many exciting encounters he has experienced in his professional career. He can unravel the acquired data and custom-fit the knowledge to an individual customer's directional needs. The longevity of the relationship with the myriad of diverse accounts is credible verification of his innate ability and service to their consulting needs."

Thomas Kirkwood GmbH Frankfurt, Germany

"You are the first speaker who has achieved an average audience rating of over 97% in the history of the US Dept. of Defense European Command."

US Army Europe 29th ASG

"Your ability to quickly assimilate diverse industries, customize the workshop materials for each specific audience, then deliver the subject as though you've spent your career in that industry...is unlike any other outside contractor we've ever engaged."

Al T. Regional Sales Mgr.

Xerox Learning Systems, Stamford, CN

## SAMPLING OF AWARDS:

XEROX LEARNING SYSTEMS (Xerox Corp.) – the #1 XLS workshop facilitator for seven consecutive years, as voted on by workshop participants.

US DEPT. OF DEFENSE – voted the #1 group facilitator and speaker for 10 consecutive years in the United States and European commands.

## ROBERT POPOVICH



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"Are you considering a guest speaker to inspire your team to new heights, as well as, give them proven business skills and customized account development strategies to grow your business and give your company a significant edge over your competitors?" If you are, then please take a moment and review Freelance Consultants 30 years of proven experience—please visit our site [www.freelanceprowrite.com](http://www.freelanceprowrite.com) and let us know what you think.

*"My career goal has always been to utilize my knowledge, skills and experience to meet, and when feasible, exceed my client's expectations, and to only accept those assignments I have a proven 'track record' or total confidence that I can perform."*

**-Robert Popovich**

## WHAT HE DOES

If you are considering a guest speaker, or business strategist to help motivate and grow your business, please keep the following in mind...

A guest motivational speaker should serve as a human impetus when standing before a group. They know how to stimulate the crowd with their words, gestures, experience and positive thinking and inspire your group to new heights.

A guest business and professional selling skills speaker should have a solid foundation of business skills, vast experience, and a proven track-record in supporting all types and sizes of organizations, including governments.

They can impart that knowledge to a diverse group of individuals and give them the measurable skills that are guaranteed to reap positive and measurable results to grow your business and maintain a positive edge over your competitors.

## SPEAKER EXPERIENCE...

He has lived and worked in major capitals throughout the world and his experiences are as intriguing as they are diverse.

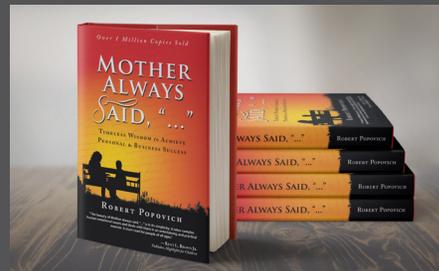
### HIS TOPICS INCLUDE...

**New Business Development.** How to develop new business, grow existing business and regain lost business. He has conducted these seminars in most major industrial, professional firms, educational institution and non-profit agencies.

His knowledge and ability to motivate and inspire diverse audiences throughout the world is well documented.

**All workshops are customized** to fill the specific needs of the client. All are highly intensive -1- day sessions to develop skills and strategies to have an immediate impact toward achieving the client's short and long-term business goals.

All participants receive a complementary copy of his bestselling book, *Mother Always Said, "..."*



**Brainstorming sessions**— identifying the client's major priorities and goals and then developing specific high probability strategies that have an immediate and measurable impact on the client's profitability.

**Professional Selling Skills**— how to develop new business, make it grow and service it for long-term profitability.

**Managing for Motivation**— how managers can provide motivation for themselves and to their subordinates and promote team-building and encourage greater productivity.

**Speaker regarding his bestselling book, *Mother Always Said, "..."*** *Timeless Wisdom for Personal & Business Success* selling over 1 million copies and translated into 10 languages.

The author discusses each of his mother's maxims and how they can be applied by anyone to improve their lives and directly contribute toward having a successful career.

## AWARD-WINNING WORKSHOP FACILITATOR, SPEAKER & SPEECHWRITER

- 20 years as a group facilitator in industry and government
- Given over 2,000 speeches as a motivational speaker and business strategist
- Written and coached countless speeches for industry and government leaders

## PRAISE FOR ROBERT'S INTERNATIONAL BEST SELLER *MOTHER ALWAYS SAID "..."*



"You were so thoughtful to send me a copy of your new book, *Mother Always Said, '...'*, in which you deal with the importance of family values and their role in our Nation's future."

**— Barbara Bush**  
Former First Lady



"The beauty of *Mother always said, '...'* is in its simplicity. It takes complex human emotional issues and deals with them in an entertaining and practical manner. A must read for people of all ages."

**— Kent L. Brown Jr.**  
Former Publisher, Highlights for Children



"Robert has captured the valuable lessons at our mother's knee and should all remember as we try to build successful careers."

**— Edward A. Nicholson, Ph.D.**  
Former President, of Robert Morris University